

IDEAL ENVIRONMENT

This section identifies the ideal work environment based on Suzanne's basic style. People with limited flexibility will find themselves uncomfortable working in any job not described in this section. People with flexibility use intelligence to modify their behavior and can be comfortable in many environments. Use this section to identify specific duties and responsibilities that Suzanne enjoys and also those that create frustration.

- Assignments that can be completed one at a time.
- Old sales territory as compared with new sales territory.
- Work place where people seldom get mad.
- An environment in which she may deal with people on a personal, intimate basis.
- Practical approach to selling her products or services.
- Little conflict between people or customers.
- A stable and predictable environment.

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